

cobweb

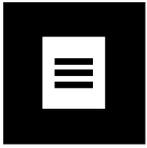
LIBERATING TECHNOLOGY

Cobweb helps RiskBusiness focus on their services by deploying managed cloud infrastructure



**Cobweb** Case study  
RiskBusiness

*RiskBusiness*



## Customer Profile RiskBusiness International Ltd



### Industry

Financial services



### Head office

Halesowen



### Services with Cobweb

Managed Cloud Infrastructure  
Hosted Exchange 2013

RiskBusiness is the UK's leading international risk advisory firm, specialising in the design and delivery of industry-leading operational and enterprise risk management solutions. The company provides tools, advice and services to individual institutions, industry associations and regulators. RiskBusiness works with clients and associations across a wide range of industries, but its primary focus is on the financial services sector.



## The pain point

To support its expansion both nationally and internationally, it is crucial that its IT systems run smoothly and reliably.

Since launching the company in 2003, RiskBusiness has outsourced all of its core IT to Cobweb. Cobweb hosts a business-critical web-facing client application on multiple virtual servers for the company. This system depends on Cobweb's hosted services and systems expertise to remove the day-to-day responsibilities of supervision and maintenance allowing RiskBusiness to focus on growing the business without the need for any capital expenditure. Services include 24/7 managed security systems, operating system updates and other managed infrastructure components, as well as Hosted Exchange 2013, which provides a highly reliable and cost-effective email platform.

"We chose Cobweb for the breadth of its service portfolio, the quality of the integrated internet security it offered and the service of its experienced operations team," Peter Walsh, Group Managing Director, RiskBusiness International

## The Challenge

The priority for this successful professional services and software company is to further grow its content and tool subscription services. In order to support its expansion both nationally and internationally, RiskBusiness looks to continually increase its sales capabilities and product support team. With all of the company's employees working either from home or at client sites, it is crucial that its IT systems run smoothly and reliably.



## How we solved RiskBusiness' problem

By deploying a secure managed infrastructure environment, RiskBusiness can focus on their service to their customers.

### State-of-the-art Cloud Infrastructure

Peter Walsh, RiskBusiness Group Managing Director, says, "From day one, we didn't consider using anything other than a hosted solution, as we do not have company premises and everyone works remotely.

"We considered and evaluated two other hosted providers, but their approach was different from Cobweb's; we would have had to implement the security infrastructure and maintain the required tools ourselves. We chose Cobweb for the breadth of its service portfolio, the quality of the integrated internet security it offered and the service of its experienced operations team.

"Cobweb were able to give us a truly managed solution that includes load-balancers, firewalls, anti-virus software and other features. The fact that Cobweb hold an ISO accreditation, which is recognised worldwide, was also very helpful in our decision-making."

*"As well as proving to be cost-effective, it has helped us to boost our productivity."*

As RiskBusiness is chiefly a financial services company, it is crucial that its clients should have the confidence of knowing where their data is stored. Cobweb is a UK-based company with all of its data centres in the UK, a trusted location in terms of legal data protection.

RiskBusiness began with Exchange 2003 in 2003, then added dedicated managed hardware provision in 2006, before moving to Cobweb's Cloud Platform in 2012.

Cobweb's Cloud Platform provides the foundation for the delivery of Cobweb's managed services. This overall architecture upon which all of RiskBusiness services reside provides a platform where many different services can be configured, including Cobweb's Software as a Service (SaaS) offerings and managed Infrastructure as a Service (IaaS).

Peter says, "The state-of-the-art infrastructure that Cobweb offers us means we have all the technology we need without the costs. Plus, we have peace of mind in knowing that service provision is covered by Cobweb's service level agreement."

Hosted Exchange 2013 gives the company access to enterprise-strength messaging and collaboration technology, along with the flexibility needed to support the company's growth.

Peter says, "We know exactly what our costs are each month and have not had to invest any of our capital expenditure budgets on computer infrastructure. As well as proving to be cost-effective, it has helped us to boost our productivity.

"The Managed Server provision also gives us the flexibility needed to support the company's growth. The availability of immediate upgrades by Cobweb to the service with more processors, memory or disks as required, is extremely useful as we can continue to add further clients without delay."

Peter says, "Security is an important issue for our business and the inclusion of a shared internet security infrastructure requires expert and knowledgeable staff and systems. As RiskBusiness is not an expert in internet security, we know we can always rely on this being part of the overall Cobweb service."

#### In short...

RiskBusiness now runs their software on a truly managed solution

The state-of-the-art infrastructure offers them the technology they need without the cost

They have peace of mind in knowing the service provision is covered by Cobweb's SLA



### Cobweb Managed Infrastructure

Learn how we can help your organisation grow. Go to [cobweb.com/managedcloudinfrastructure](http://cobweb.com/managedcloudinfrastructure)



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London, United Kingdom

One Canada Square, Canary Wharf, Level 42, London, UK, E14 5AB